Date _		<u>Deb Oriola</u> Page 1 Presiding Officer
	bers present: Buhrmaster, Gordon, Hudson, Oriola, Mauro, Sosnow, Winchester bers absent	residing Officer
Admi	nistrators Present: Salvaggio, Bourgeois, Shea, Grastorf (administrators present as of 7:00 p.m.)	
	nistrators Absent: None Attending M. Leon, Faculty and Community Members	
I.	Welcome -	Welcome
	President Oriola called the Regular Meeting of the Niskayuna Board of Education to order at 5:05 p.m.	
	Mr. Hudson moved that the Board of Education convene to Executive Session to discuss a personnel matter. Mr. Winchester seconded. Motion carried 7-0.	Executive Session
	President Oriola reconvened the Board of Education to public session at 7:03 p.m.	Reconvene to Public Session
II.	General	
	A. Board of Education discussed options for email and Board packets. The Board viewed the NERIC Sharepoint site that will be used to provide and archive Board meeting data. Paper packet information will be provided for a transitional period at a minimum and upon request. There was also discussion about the transition away from First Class as the district email system. Training will be provided for any Board members who wish to have it for the new email system	Board Packet Options and New Email
	B. On January 31 <sup>st</sup> , 2013 there will be a 47-District Forum on School Funding at Columbia High School	January 31, 2013 Forum
	C. Discussion was held on the Foundation Fund vote in order for more information to be shared with some community members who have requested in This topic will be moved to a later Board date, but no earlier than December 18 2012.	
III.	Instruction	Instruction
	A. Mr. Winchester moved that the Board of Education, upon the recommendation of the Superintendent of Schools, approve the changes to the High School Program of Studies for the 2013-2014 school year as per	Changes to 2013-2014 High School Program of Studies

ASM III A to add the following new courses:

Robotics Professional and Technical Writing

And update the following courses:

Design and Drawing for Production Sustainable Architecture 3D Computer Modeling TV Studio Production and Broadcasting Electronics Introduction to Engineering Senior Research & Development

Mrs. Gordon seconded. Motion carried 7-0.

Date	November 27, 2012 Date	Business Kind of meeting	Board of Education Conference Where held		b Oriola Page 2 biding Officer
IV.	Business				Business
	A. The Board disc sources provided t	Potential Revenue Sources			
V.	There were no cor	Comments from the Community			
VI.	Mr. Winchester mo matters made con article 13 of civil se suspension, dismis seconded. Motion	Executive Session			
	(Return to	Public Session	۱)		
VII.	There being no fur at 9:56 p.m.	ther business,	Mr. Winchester moved to adj	ourn the meeting	Adjourn

# Revenues, Partnerships & Efficiencies

Niskayuna Central School District Board of Education Nov. 27, 2012

## Savings from Monolith Partnership

- Working with Monolith Solar
- Spring 2012: Site visit and feasibility exploration:
- 1 electric meter per school
- Annual savings districtwide with panels at each school: approximately \$12,000
- November 2012: Letter of Intent provided, final contract review, placeholder with NYSERDA

## Energy Costs & Efficiency

- November 2012: Cabinet met with Energy Education Inc. to explore potential energy savings
- We will evaluate the proposal to determine possible savings.
- The district is in year 1 of a 3-year contract that provides competitive gas and electric rates through a BOCES consortium.

### Lease of Classroom Space to BOCES

- We are in regular contact with BOCES about their classroom space needs and our ability to meet them.
  - Currently renting 9 classrooms @ \$30,000 each for \$270,000 total.

#### **Tuition**

- Current policy is to serve children who live in the school district.
- The district could change its policy to accept tuition-based enrollment from children of staff at state rates:
  - K-6: \$7,300 regular ed / \$38,600 special ed
  - 7-12: \$12,200 regular ed / \$43,600 special ed
- Challenges: Managing enrollment process; class size, capacity, and instructional staffing; and staffing needs for tuition tracking/payment

## **Partnerships**

- Pursue appropriate shared services with neighboring districts.
- Engineering/Technology partnerships in industry and higher education have resulted in opportunities for students.
- The 6-12 technology revamping could result in a partnership with Capital Region BOCES.
- Partnerships may lead to savings, opportunities for students and staff, and limited revenues.

#### Other ideas

- Education Enrichment Fund
- Grants
- Pouring & naming rights
- Cell towers
- Private enterprise (coffee shop?) on high school campus
- Revenue-generating summer programs
- Advertising via signs and banners at facilities and on our website (seeking clarification)

## In Summary

- We are pursuing a variety of ideas that will allow us to focus limited resources on student programs and opportunities.
- In particular:
  - Education Enrichment Fund
  - Partnerships and shared services
  - Energy efficiencies
  - Renting classroom & facility space
- It is critical that we remain aware of the time and resources consumed by this work, and maintain our focus on leadership and the development of a sustainable plan for our schools.